

## **ABSTRACT**

The imminent introduction of flying cars in the traffic fleet is anticipated to modify the mobility patterns of urban commuters. Flying cars' hybrid operation on the ground and in the air, in conjunction with their (semi-) automated capabilities, may lead to more appealing trip considerations, such as travel time, fuel consumption, or environmental emissions, as well as to the emergence of new sources of concerns for the potential users. In this context, the future adoption of flying cars is directly associated with individuals' perceptions of the benefits and concerns arising from the use of flying cars. This paper aims to identify the perceptual patterns of individuals towards travel time, cost and environmental benefits, as well as towards challenges arising from key flying cars operational characteristics. To that end, grouped random parameters bivariate probit models of individuals' perceptions are estimated using data collected from an online survey of 692 individuals. The statistical analysis shows that a number of socio-demographic, behavioral, and attitudinal characteristics affect respondents' expectations and concerns towards the adoption and implementation of flying cars. Even though individuals' perceptions are anticipated to undergo substantial changes until the introduction of flying cars in the traffic fleet, the findings of this work may shed more light on perceptual nuances with critical effect on public interest about the adoption of flying cars.

**Keywords:** Flying cars; Benefits; Challenges; Concerns; Grouped random parameters; Bivariate probit model

## 1 1. INTRODUCTION

2           Recent advances in automobile technology have led to emerging transportation systems  
3 with significant potential to modify two fundamental components of the driving task. The first  
4 component is associated with the subject of the driving task. Although the latter has been  
5 recognized as an exclusive outcome of a human-involved process, the introduction of various  
6 automation capabilities in vehicle operation seeks to establish semi-automated or fully driverless  
7 mobility patterns (Fagnant and Kockelman, 2015; Bansal et al., 2016; Bagloee et al., 2016; Litman,  
8 2017; Milakis et al., 2017). Specifically, the forthcoming emergence of the fully connected and  
9 autonomous vehicles (also referred to as self-driving vehicles) aims to provide safer mobility,  
10 lower travel times, increased transportation accessibility to various population groups, as well as  
11 more sustainable system-wide traffic operations (Kyriakidis et al., 2015; Bansal and Kockelman,  
12 2017; Fagnant and Kockelman, 2018).

13           With respect to the second component, the driving task is inherently associated with the  
14 use of ground transportation networks. However, recent developments pave the way for a new  
15 transportation technology that simultaneously provides mobility in two spatial dimensions, on the  
16 ground and in the air (Eker et al., 2018). Flying cars constitute novel vehicular elements of such  
17 technology being designed to operate as conventional vehicles in the ground transportation  
18 networks and as personal aircrafts in the air. The recent interest of the manufacturing companies  
19 in developing flying car prototypes, as well their intention to rapidly commercialize them,  
20 demonstrate that flying cars will be available in the automobile market soon, possibly between  
21 2020 and 2025 (Marks, 2014; Becker, 2017; Oppitz and Tomsu, 2018).<sup>1</sup> To that end, major car

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<sup>1</sup> For a detailed description of the technical specifications of flying cars, see also Eker et al. (2018).

22 and aircraft manufacturers have already developed and successfully tested flying car prototypes.  
23 These manufacturers include Terrafugia (a member of the Volvo group), Airbus, Boeing, Cora,  
24 Ehang184, Lilium, Workhorse and Volocopter, and other companies.

25         The anticipated penetration of flying cars in the transportation network is expected to  
26 amend various aspects of urban mobility. The capability of flying cars to take off and land  
27 vertically without the use of extensive runways (as they only need clearance zones with a diameter  
28 of 100 feet or longer) substantiates their potential for daily, short-, or medium-distance trips. Their  
29 range of travel distance in the air can reach up to 500 miles, whereas their maximum cruising speed  
30 can vary between 100 and 200 mph depending on the prototypes' technical characteristics. As far  
31 as their navigation is concerned, the latest flying car prototypes are equipped with fully  
32 autonomous navigation features (as, for example, in the Terrafugia's TF-X model or the Boeing's  
33 passenger air vehicle). However, during the first stages of their deployment, the operation of flying  
34 cars is anticipated to be undertaken by appropriately trained and licensed pilots, as the transition  
35 to fully autonomous navigation will require a mature regulatory framework (Templeton, 2019).  
36 With regard to their engine characteristics, the operation of flying cars will be based on hybrid  
37 engine systems combining electric motors with gasoline engines. Such an engine configuration is  
38 primarily driven by the use of electric propulsion, which constitutes one of the latest advances in  
39 the vertical take-off and landing (VTOL) technologies. In this context, recent design concepts are  
40 devoted to the development of fully electric flying cars. For example, Uber is closely collaborating  
41 with various aircraft manufacturers to create a fleet of electric, vertical take-off and landing  
42 aircrafts.

43         The fully- or semi-automated navigation capabilities of flying cars in combination with the  
44 unrestricted selection of trip origin and destination (given that airport facilities are not necessary

45 for their operation) allow the identification of the shortest route, either solely in the air or both in  
46 the air and on the ground. With these features determining the duration of the flying car trips, their  
47 establishment in the traffic fleet may significantly decrease travel times, especially for trips across  
48 urban or suburban areas. In a similar manner, the user-controlled level of interaction with other  
49 components of the ground transportation networks as well as the user-controlled involvement to  
50 the traffic congestion patterns may increase travel time reliability, since major sources of travel  
51 time uncertainty can be avoided.

52 As the travel time implications grow their appeal to daily commuters, the implementation  
53 of flying cars may also mitigate traffic congestion in urban and downtown districts, with  
54 subsequent effect on the total fuel consumption produced by the ground transportation networks.  
55 Specifically, non-drivers or commuters' groups with inflexibility in travel time variations, may  
56 gradually substitute conventional vehicles with flying cars, removing, thus, considerable traffic  
57 volumes from congested transportation networks. In addition, the automated features of flying  
58 cars, as well as their cost characteristics, may result in the establishment of on-demand shared  
59 flying car services. This is an operationally feasible possibility as most of the flying car prototypes  
60 can accommodate two to four passengers. Interestingly, Uber currently investigates the  
61 development of aerial ridesharing services based on vehicles with vertical take-off and landing  
62 capabilities. This service – called “Uber Air” – aims at providing on-demand aerial transportation  
63 either within densely populated cities, or between cities and suburban areas, and is expected to be  
64 commercially launched by 2023 in Dallas and Los Angeles in the USA, and in Melbourne,  
65 Australia (Uber, 2019). Such shared transportation services could optimize not only the capacity  
66 of the flying car fleet that will be deployed, but also the efficiency of the existing highway network.  
67 Even when they operate as conventional ground vehicles, their automation and connectivity

68 features may allow traffic flow improvements, involvement in centralized traffic operations, and  
69 minimization of fuel-consuming maneuvers.<sup>2</sup> The deployment of aerial ridesharing services  
70 constitutes a key component of the “Urban Air Mobility” (UAM) concept envisioned by NASA,  
71 towards the creation of an integrated air transportation framework for passengers and goods in  
72 urban environments (NASA, 2018).

73         Apart from the travel time considerations, the user’s cost constitutes another major trip  
74 characteristic that may be affected by the introduction of flying cars. The – currently estimated –  
75 acquisition cost of a flying car varies from \$200,000 to \$600,000<sup>3</sup>, which is higher compared to  
76 the cost of conventional or fully autonomous vehicles (Wadud, 2017). Another important cost  
77 consideration stems from the expenses required for the operation of flying cars, and especially the  
78 expenses associated with their maintenance and their fuel consumption. Given that various flying  
79 car prototypes include either electric or gasoline-based engines, the fuel expense patterns of flying  
80 cars have not been yet unfolded to their full extent. The fuel consumption relating to their on-  
81 ground operation may not considerably differ from the autonomous vehicles’ consumption;  
82 whereas, their in-air operation may require greater engine power, thus resulting in greater fuel  
83 consumption. The latter has also environmental implications, since higher CO<sub>2</sub> and other pollutant  
84 emissions may be generated due to the energy-consuming in-air operation of flying cars. However,  
85 the aforementioned macroscopic or microscopic cost implications may be counterbalanced by the  
86 emergence of shared flying cars, which may have the potential to not only reduce average

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<sup>2</sup> Similar benefits are also anticipated from the introduction of shared connected vehicles in the traffic fleet. For further details on the traffic implications of shared autonomous vehicles, see Fagnant and Kockelman (2014), Krueger et al. (2016), Fagnant and Kockelman (2018), and Loeb et al. (2018).

<sup>3</sup> The range of the acquisition cost of a flying car is based on the currently announced prices of various flying car models. For example, Terrafugia’s basic model is approximately priced at \$280,000, whereas the model “Liberty” of PAL-V is approximately priced at \$600,000.

87 transportation costs, but also to transform the current mobility status from the *a priori* use of an  
88 ownership-based vehicle fleet, to trip-based use of a shared flying car fleet.

89         In this context, the level of penetration of flying cars in the traffic fleet is highly associated  
90 with the public expectations and attitudinal perspectives towards two fundamental dimensions of  
91 public acceptance: (i) the anticipated benefits and concerns arising from the future use of flying  
92 cars; and (ii) the public adoption of flying cars, as expressed through their acquisition or use by  
93 the commuting population. While these two components reflect two separate layers of individuals'  
94 decision-making mechanism, they can be also considered as interrelated, since the assessment of  
95 public perception can result in the identification of public awareness gaps that can retard or disrupt  
96 the massive adoption of flying cars. Therefore, the investigation of public perceptions about travel  
97 time, cost, environmental, and operational considerations of flying cars has the potential to shed  
98 more light on the specific benefits and concerns that may serve as motives or barriers, respectively,  
99 for the successful implementation of this emerging technology.

100         On the basis of the aforementioned public acceptance components, Eker et al. (2018)  
101 provide a preliminary assessment of public adoption of flying cars through the investigation of the  
102 factors affecting individuals' willingness to buy and use flying cars. The statistical analysis  
103 showed that the perceived benefits and concerns arising from the operation of flying cars constitute  
104 major determinants of individuals' willingness to adopt flying cars for various trip and pricing  
105 scenarios. In this context, a deeper understanding of the individual-specific characteristics (such  
106 as, sociodemographic attributes, behavioral characteristics, trip preferences) that, in fact,  
107 determine public perception, can assist policymakers, transportation consultants, legislative  
108 agencies, and manufacturers in preparing a strategic roadmap with policy actions that can enhance  
109 the adoption of flying cars by targeted groups of individuals.

110 In line with earlier research devoted to the public perception of other emerging  
111 transportation technologies (Egbue and Long, 2012; Carley et al., 2013; Schoettle and Sivak, 2014;  
112 Kyriakidis et al., 2015; Shin et al., 2015; Bansal et al., 2016; Harper et al., 2016; Nayum et al.,  
113 2016; Daziano et al., 2017; Dias et al., 2017; Dong et al., 2017; Vinayak et al., 2018; Van  
114 Brummelen et al., 2018; Alemi et al., 2018; Langbroek et al., 2018; Westin et al., 2018), the current  
115 paper aims at providing an empirical assessment of public perception towards benefits and  
116 concerns arising from the use of flying cars. To that end, an online survey was developed and  
117 disseminated to 692 individuals, who provided their attitudinal perspectives towards the  
118 implications of flying cars use, along with extensive information about their sociodemographic  
119 and behavioral background. This paper thus seeks to go beyond providing merely an overview of  
120 public perceptions, by identifying key sociodemographic, behavioral, and attitudinal factors that,  
121 in turn, affect and shape individuals' perceptual patterns towards travel time, cost, environmental,  
122 and operational considerations associated with the future use of flying cars. To that end, using the  
123 collected information from the surveys, the individuals' perceptions of benefits and concerns  
124 arising from the use of flying cars are statistically modeled. Given the current uncertainty  
125 associated with the infrastructural, technical, training, and licensing requirements of flying cars,  
126 as well as the subjective nature of the survey responses, the individuals' perceptions constitute  
127 significant sources of unobserved variations that can affect – to some extent – statistical inferences  
128 (Rasouli and Timmermans, 2014). To account for such variations, which may arise either from  
129 perceptual similarities relating to the benefits and concerns of flying cars, or from unobserved  
130 individual-specific characteristics, discrete outcome statistical and econometric approaches are  
131 used. The findings of the statistical analysis can be leveraged for the identification of policy

132 interventions targeted either on critical perceptions of flying cars, or on socio-demographic aspects  
133 with influential role in the decision-making mechanism of potential flying car users.

134

## 135 2. DATA

136 In order to capture individuals' expectations towards key implications of flying cars, a web-  
137 based survey was conducted in March 2017, using the online platform "SurveyMonkey".  
138 Specifically, the survey was distributed through 352 students and employees of the University at  
139 Buffalo, who served as survey-collectors. The latter collectors were provided with unique web  
140 links and extensively disseminated the online questionnaire and disseminated the survey to 692  
141 individuals. The vast majority of the respondents (84.3%) were located in the United States,  
142 whereas the remaining respondents were located in various countries worldwide; the country of  
143 each respondent was identified through the Internet Protocol (IP) of each survey response<sup>4</sup>. With  
144 regard to the socio-demographic composition of the respondents, approximately 60% of the sample  
145 represents male respondents (and 40% female respondents). Focusing on the educational  
146 attainment, approximately 72% of the respondents hold a bachelor's or a post-graduate degree.  
147 The average respondent age is approximately 30 years old, while the median annual household  
148 income of the respondents falls within the range of \$50,000 to \$75,000. As far as the ethnicity/race  
149 characteristics are concerned, 57% of the respondents are classified as Caucasian/White, 23% of  
150 the respondents as Asian, while the remaining 20% of the respondents self-identified as members  
151 of other ethnic groups (e.g., African American, American Indian, or Hispanic).

152 To account for the limited awareness of respondents with regard to the operations of flying  
153 cars, an information session consisting of a detailed description, various images, and video  
154 recordings relating to the capabilities of flying cars preceded the survey questions. The survey  
155 questionnaire was designed on the basis of three conceptual dimensions corresponding to distinct

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<sup>4</sup> Apart from United States, survey responses from eighteen other countries were also included in the sample: Australia, Canada, Dominican Republic, Greece, Iran, Nepal, New Zealand, Nigeria, Oman, Qatar, Saudi Arabia, Sri Lanka, Switzerland, Thailand, Turkey, United Arab Emirates, and United Kingdom.

156 classes of information. The first conceptual dimension is associated with the individuals'  
157 expectations towards the adoption of flying cars (Eker et al., 2018). Specifically, the respondents  
158 were asked about their willingness to buy a flying car under various pricing scenarios, as well as  
159 their willingness to use a flying car for various trip scenarios. For the aforementioned trip  
160 scenarios, various trip purposes, trip distances, and time-of-the-day combinations were considered.  
161 For a detailed description of the data elements and data collection process, see Eker et al. (2018).

162 Another conceptual dimension of the survey questions was devoted to the perceptions of  
163 individuals with regard to the benefits and concerns stemming from the use of flying cars. As far  
164 as the benefits are concerned, respondents were asked about their expectations regarding the  
165 emergence of various trip-, traffic-, cost-, and environment-related benefits after the introduction  
166 of flying cars. The key potential benefits include the reduction of travel times, the increase of  
167 travel time reliability, the expected cost implications of the flying cars in terms of fuel or vehicle  
168 maintenance expenses, as well as the decrease of transportation-related CO<sub>2</sub> emissions. It should  
169 be noted that the individuals expressed their expectations on the basis of a four-point Likert scale,  
170 by rating the likelihood of occurrence for each possible benefit as “very unlikely”, “somewhat  
171 unlikely”, “somewhat likely”, or “very likely”.

172 Turning to the questions about the possible concerns arising from the use of flying cars,  
173 respondents were asked about their level of concern about several operational implications, such  
174 as the interactions with other vehicles on the roadway or other vessels on the airway, the flying car  
175 performance in inclement weather conditions, or the learning process that may be required for the  
176 operation of a flying car. In line with the ‘benefits’ set of questions, the level of concern of  
177 respondents in relation to the aforementioned considerations was expressed through four-point  
178 Likert style questions, with the possible outcomes being “Not at all concerned”, “Slightly

179 concerned”, “Moderately concerned”, and “Very concerned”. Similarly, respondents were asked  
180 about possible relocation preferences after the introduction of flying cars, as well as about their  
181 opinions on possible policy interventions (e.g., background check of flying car operators, air traffic  
182 control, and establishment of air-road police) that could potentially tackle security issues arising  
183 from the operation of flying cars.

184         The third conceptual dimension of the collected information focuses on individual’s  
185 familiarity with advanced driver assistance systems (e.g., emergency automatic braking, adaptive  
186 cruise control, blind spot monitoring, etc.) as well as on their socio-economic and behavioral  
187 background. The latter includes socio-demographic characteristics (e.g., marital status, education  
188 level, income level, gender, age, race/ethnicity, household composition, and household location),  
189 information about their driving history (in terms of driving experience, driving exposure, and  
190 accident history), as well as habitual and behavioral characteristics (e.g., alcohol consumption,  
191 driving behavior in the vicinity of a traffic signal, driving preferences, and speed limit perceptions).

192         Table 1 provides an overview of individuals’ perceptions regarding travel time, cost,  
193 environmental, and operational benefits and concerns arising from the use of flying cars, while  
194 Table 2 provides descriptive statistics of key variables – the variables that were identified as  
195 statistically significant determinants of individuals’ perceptions in the statistical analysis. Table 1  
196 shows that the vast majority of respondents expect that the introduction of flying cars will result  
197 in lower and more reliable travel times (85.85% and 79.10% of respondents, respectively). In  
198 contrast, the majority of respondents do not expect lower operational cost or lower environmental  
199 burden with the introduction of flying cars (70.58% and 64.63% of respondents, respectively),  
200 since they consider the reduction of fuel expenses or CO<sub>2</sub> emissions unlikely to occur. Table 2  
201 shows that individuals are overall concerned for all the aforementioned operational implications

202 of flying cars, with the flying car performance in poor weather conditions, the interaction with  
203 other vehicles on the roadway, and the interactions with other vessels on the airway, constituting  
204 the major factors of concern (for 86.82%, 80.55%, and 73.95% of the respondents, respectively).

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207 **Table 1.** Distribution of respondents' perceptions of travel time, cost, environmental and  
 208 operational benefits and concerns of flying cars.

<b>Benefits</b>	<b>Overall unlikely</b>	<b>Overall likely</b>
Lower travel time to destination	14.15%	85.85%
More reliable travel time to destination	20.90%	79.10%
Lower fuel expenses	70.58%	29.42%
Lower CO <sub>2</sub> emissions	64.63%	35.37%
	<b>Overall unconcerned</b>	<b>Overall concerned</b>
<b>Concerns</b>		
Interaction with other vehicles on the roadway	26.05%	73.95%
Interaction with other flying cars or vessels on the airway	19.45%	80.55%
Flying car performance in poor weather (storm, high wind, rain, snow, etc.)	13.18%	86.82%
Learning to operate/use a flying car	33.92%	66.08%

209 <sup>a</sup> The percentage corresponding to the “overall unlikely” outcome includes the individuals who selected the “very  
 210 unlikely” or “somewhat unlikely” outcome. Similar aggregation was adopted for the “overall likely” outcome.  
 211 Furthermore, the percentage corresponding to the “overall concerned” outcome includes the individuals who  
 212 selected the “moderately concerned” or “very concerned” outcome, whereas the “overall unconcerned” outcome is  
 213 derived from the aggregation of the “not at all concerned” and “slightly concerned” outcomes.

214 **Table 2.** Descriptive statistics of key variables

<b>Variable Description</b>	<b>Mean</b>	<b>Std. Dev.</b>	<b>Min.</b>	<b>Max.</b>
<b>Socio-demographics</b>				
Gender indicator (1 if the respondent is female, 0 otherwise)	0.398	-	0	1
Square of the age of the respondent	1087.866	1031.774	256	8836
Inverse of square of the age of the respondent	0.002	0.001	0.0001	0.004
Age indicator (1 if the respondent is younger than 25, 0 otherwise)	0.460	-	0	1
Age indicator (1 if the respondent is older than 45, 0 otherwise)	0.182	-	0	1
Current living area indicator (1 if the respondent lives in city center, 0 otherwise)	0.136	-	0	1
Current living area indicator (1 if the respondent lives in rural area, 0 otherwise)	0.095	-	0	1
Ethnicity indicator (1 if the respondent is Asian, 0 otherwise)	0.226	-	0	1
Education indicator (1 if the respondent has a technical college degree or college degree, 0 otherwise)	0.546	-	0	1
Income indicator (1 if the respondent's annual household income is less than \$30,000, 0 otherwise)	0.182	-	0	1
Income indicator (1 if the respondent's annual household income is between \$20,000 and \$40,000, 0 otherwise)	0.123	-	0	1
Income indicator (1 if the respondent's annual household income is between \$30,000 and \$50,000, 0 otherwise)	0.130	-	0	1
Income indicator (1 if the respondent's annual household income is between \$30,000 and \$75,000, 0 otherwise)	0.290	-	0	1
Income indicator (1 if the respondent's annual household income is between \$50,000 and \$150,000, 0 otherwise)	0.492	-	0	1
Income indicator (1 if the respondent's annual household income is greater than \$75,000, 0 otherwise)	0.487	-	0	1
<b>Opinions and Preferences</b>				
Vehicle safety features indicator (1 if the respondent never owned a car with an advanced safety feature, 0 otherwise)	0.459	-	0	1
Vehicle safety features indicator (1 if the respondent is not familiar with advanced safety features, 0 otherwise)	0.139	-	0	1

<b>Variable Description</b>	<b>Mean</b>	<b>Std. Dev.</b>	<b>Min.</b>	<b>Max.</b>
Aggressive driving indicator (1 if the respondent thinks that s/he normally drives not aggressively, 0 otherwise)	0.449	-	0	1
Aggressive driving indicator (1 if the respondent thinks that s/he normally drives very aggressively, 0 otherwise)	0.092	-	0	1
Driving speed indicator (1 if the respondent normally drives faster than 65 mph on an interstate with a 65 mph speed limit and little traffic, 0 otherwise)	0.762	-	0	1
Driving speed indicator (1 if the respondent normally drives faster than 75 mph on an interstate with a 65 mph speed limit and little traffic, 0 otherwise)	0.137	-	0	1
Speed limit opinion indicator (1 if the respondent completely disagrees with the statement: "Speed limits on high speed freeways should only be suggestive", 0 otherwise)	0.094	-	0	1
Speed limit opinion indicator (1 if the respondent disagrees or completely disagrees with the statement: "Speed limits on high speed freeways should only be suggestive", 0 otherwise)	0.298	-	0	1
Speed limit opinion indicator (1 if the respondent agrees or completely agrees with the statement: "Speed limits on high speed freeways should only be suggestive", 0 otherwise)	0.311	-	0	1
Red light reaction indicator (1 if the respondent accelerates and crosses the signal when approaching a traffic signal which is green initially but turns yellow, 0 otherwise)	0.158	-	0	1
Driver preference indicator (1 if the respondent generally prefers to drive herself/himself when there are more than two licensed drivers in a vehicle on a trip, 0 otherwise)	0.454	-	0	1
Driver preference indicator (1 if the respondent is not sure (varies) about driving herself/himself when there are more than two licensed drivers in a vehicle on a trip, 0 otherwise)	0.299	-	0	1
Accident history indicator (1 if the respondent has had at least one non-severe or severe accident in the last 5 years, 0 otherwise)	0.327	-	0	1
Accident history indicator (1 if the respondent has had more than one non-severe accidents in the last 5 years, 0 otherwise)	0.099	-	0	1
Annual mileage driven (in 1000 miles)	10.523	9.882	0	50

<b>Variable Description</b>	<b>Mean</b>	<b>Std. Dev.</b>	<b>Min.</b>	<b>Max.</b>
Mileage indicator (1 if the respondent annually drives less than 5,000 miles, 0 otherwise)	0.305	-	0	1
Mileage indicator (1 if the respondent annually drives greater than 15,000 miles, 0 otherwise)	0.185	-	0	1
Mileage indicator (1 if the respondent annually drives greater than 20,000 miles, 0 otherwise)	0.092	-	0	1

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### 218 3. METHODOLOGICAL APPROACH

219 Table 1 provides a preliminary screening of public perception about the anticipated benefits  
220 and concerns arising from the use of flying cars. The determinants of public perception, though,  
221 cannot be obtained through the descriptive statistics of survey responses. To identify the factors  
222 that affect individuals' expectations and constitute potential indicators of future policy  
223 interventions, the benefit- and concern-specific responses are statistically modeled.

224 From a theoretical perspective, the public perceptions towards the benefits and concerns  
225 about flying cars are investigated in reference to three major conceptual pillars captured by the  
226 survey-based data collection: socio-demographic characteristics; attitudinal preferences; and  
227 perceived behavioral patterns. Such three pillars are generally in line with various facets of the  
228 theory of planned behavior (TPB – see also Ajzen, 1991). The latter theory has been frequently  
229 employed for the investigation of decision-making mechanism in transportation-related choices  
230 (e.g., Thorhauge et al., 2016; Buckley et al., 2018; Jing et al., 2019). Socio-demographic  
231 characteristics have the potential to unmask aggregate trends in the perceptions of general  
232 population, especially when such perceptions are associated with emerging transportation  
233 technologies (Becker and Axhausen, 2017). They can also capture – to some extent – beliefs about  
234 behavioral outcomes or social norm-specific patterns that cannot be extensively identified through  
235 a survey-based data collection (Darnton, 2008). The attitudinal preferences and behavioral traits  
236 can capture aspects of individuals' decision-making mechanism that are inherent in the TPB  
237 theory, such as behavioral intention, subjective norms, and perceived behavioral control. In this  
238 theoretical context, to account for the subjective evaluation of benefits and concerns, we employ  
239 a statistical and econometric framework with significant potential in addressing subjectivity-  
240 related heterogeneity (Mannering et al., 2016).

241 From a statistical viewpoint, the key travel time, cost, environmental, and operational  
242 benefits and concerns arising from the use of flying cars may constitute major sources of  
243 systematic unobserved variations. Such variations stem from systematic perceptual patterns across  
244 considerations of the same conceptual nature, such as the travel time-related benefits, or the  
245 interaction-related concerns. For example, individuals may perceive the benefits associated either  
246 with lower travel times, or more reliable travel times in a similar manner. Such similarities may  
247 result in commonly shared unobserved variations across the dependent variables that represent  
248 perceptions about benefits or concerns of the same conceptual nature. In statistical terms, such  
249 unobserved systematic variations are captured by the error terms relating to the specific dependent  
250 variables, which – in this case – may be significantly correlated (Sarwar et al., 2017a; Sarwar et  
251 al., 2017b; Pantangi et al., 2019; Becker et al., 2017; Fountas and Anastasopoulos, 2018; Fountas  
252 and Rye, 2019). To account for the possible error term correlation of – conceptually similar –  
253 dependent variables, the bivariate modeling framework is employed.

254 For model estimation, the four ordinal responses of the benefit- and concern-specific  
255 questions were aggregated into two discrete outcomes; with such aggregation, conceptually similar  
256 perceptions of individuals are represented by a homogeneous outcome. Thus, for the benefit-  
257 specific questions, the dependent variables have two discrete outcomes: “overall unlikely” and  
258 “overall likely”. Similarly, the concern-specific dependent variables have also two outcomes:  
259 “overall concerned” and “overall unconcerned”. To that end, the binary discrete outcome  
260 framework is coupled with the bivariate approach for the statistical modeling of individuals’  
261 perceptions. Such integrated modeling setting enables simultaneous modeling of two dependent  
262 variables that share similar or same unobserved characteristics, while accounting concurrently for  
263 the correlation of the relevant error terms (this type of correlation is referred to as contemporaneous

264 or cross-equation error term correlation). The bivariate probit model is as follows (Sarwar et al.,  
 265 2017a; Greene, 2016; Khoo and Asitha, 2016; Pantangi et al., 2019):

$$266 \quad \begin{aligned} W_{i,1} &= \boldsymbol{\beta}_{i,1} \mathbf{X}_{i,1} + \varepsilon_{i,1}, & w_{i,1} &= 1 \text{ if } Z_{i,1} > 0, \text{ and } w_{i,1} = 0 \text{ otherwise} \\ W_{i,2} &= \boldsymbol{\beta}_{i,2} \mathbf{X}_{i,2} + \varepsilon_{i,2}, & w_{i,2} &= 1 \text{ if } Z_{i,2} > 0, \text{ and } w_{i,2} = 0 \text{ otherwise} \end{aligned} \quad (1)$$

267 with the error terms being expressed as:

$$268 \quad \begin{pmatrix} \varepsilon_{i,1} \\ \varepsilon_{i,2} \end{pmatrix} \sim N \left[ \begin{pmatrix} 0 \\ 0 \end{pmatrix}, \begin{pmatrix} 1 & \lambda \\ \lambda & 1 \end{pmatrix} \right] \quad (2)$$

269 where,  $\mathbf{X}$  is a vector of independent variables that determine individuals' perceptions with regard  
 270 to the benefits and concerns arising from the use of flying cars,  $\boldsymbol{\beta}$  denotes a vector of coefficients  
 271 corresponding to  $\mathbf{X}$ ,  $w_{i,1}$  and  $w_{i,2}$  correspond to the observed binary outcomes of the dependent  
 272 variables,  $\varepsilon$  is a random error term assumed to follow the standard normal distribution, and  $\lambda$  is  
 273 the cross-equation correlation coefficient of the error terms. In this context, the cumulative  
 274 function of the bivariate normal distribution as well as the log-likelihood function of the bivariate  
 275 probit model are respectively defined as (Greene, 2016),

$$276 \quad \Phi(W_1, W_2, \lambda) = \frac{\exp[-0.5(W_1^2 + W_2^2 - 2\rho W_1 W_2) / (1 - \lambda^2)]}{[2\pi\sqrt{(1 - \lambda^2)}]} \quad (3)$$

277 and

$$278 \quad \begin{aligned} & \sum_{i=1}^N [w_{i,1} w_{i,2} \ln \Phi(\boldsymbol{\beta}_{i,1} \mathbf{X}_{i,1}, \boldsymbol{\beta}_{i,2} \mathbf{X}_{i,2}, \lambda) + (1 - w_{i,1}) w_{i,2} \ln \Phi(-\boldsymbol{\beta}_{i,1} \mathbf{X}_{i,1}, \boldsymbol{\beta}_{i,2} \mathbf{X}_{i,2}, -\lambda) \\ & + (1 - w_{i,2}) w_{i,1} \ln \Phi(\boldsymbol{\beta}_{i,1} \mathbf{X}_{i,1}, -\boldsymbol{\beta}_{i,2} \mathbf{X}_{i,2}, -\lambda) + (1 - w_{i,1})(1 - w_{i,2}) \ln \Phi(-\boldsymbol{\beta}_{i,1} \mathbf{X}_{i,1}, -\boldsymbol{\beta}_{i,2} \mathbf{X}_{i,2}, \lambda)] \end{aligned} \quad (4)$$

279

280           Apart from perceptual patterns relating to benefits and concerns of similar conceptual  
 281 nature, other sources of unobserved variations may also affect the individuals' perception  
 282 mechanism (Kang et al., 2013). Such sources may be associated with personal preferences,  
 283 experience and priorities, limited awareness about advanced transportation technologies, or  
 284 attitudinal patterns of individuals that cannot be captured through the survey-based data collection  
 285 process (Belgiawan et al., 2017). To account for the effect of unobserved characteristics on  
 286 individuals' perceptions (i.e., unobserved heterogeneity – for further details on unobserved  
 287 heterogeneity and its features see: Mannering and Bhat, 2014; Anastasopoulos, 2016; Mannering  
 288 et al., 2016; Fatmi and Habib, 2017; Fountas et al., 2018b; Guo et al., 2018), random parameters  
 289 are incorporated in model estimation. The random parameters modeling allows for the effect of  
 290 explanatory variables – as expressed through the parameter estimates – to vary across the  
 291 observational units of the dependent variable (Chen and Mahmassani, 2015; Satishkumar et al.,  
 292 2018). In this paper, we allow for the parameter estimates to vary not across the separate survey  
 293 responses, but across groups of survey responses corresponding to different survey collectors. In  
 294 this manner, unbalanced panel effects stemming from possible systematic variations across the  
 295 collector-specific survey responses are effectively captured. The grouped random parameters are  
 296 formulated as (Washington et al., 2011; Fountas and Anastasopoulos, 2017; Sarwar et al., 2017a;  
 297 Anastasopoulos et al. 2017; Fountas et al., 2018a, 2018c; Menon et al., 2019; Hyland et al., 2018):

$$298 \quad \beta_k = \beta + v_k \quad (5)$$

299 where,  $\beta$  is the vector of parameter estimates and  $v_k$  denotes a random, collector-specific term with  
 300 zero mean and variance  $\sigma^2$ . With regard to the distributional specification of the grouped random  
 301 parameters, various parametric density functions (e.g., normal, log-normal, triangular, uniform,  
 302 and Weibull) were investigated, and the normal distribution provided the best statistical fit.

303 The estimation of the grouped random parameters within a bivariate context is a  
 304 computationally cumbersome process, especially due to the excessive number of the required  
 305 numerical integrations. For this reason, a simulated likelihood estimation approach is employed,  
 306 with the numerical integrations being generated on the basis of a Halton sequence technique  
 307 (Halton, 1960). To obtain stable and consistent parameter estimates, the statistical models were  
 308 estimated with 500 Halton draws (Anastasopoulos, 2016; Fountas et al., 2018a).

309 To gain further insights into the magnitude of the effect of explanatory variables, (pseudo-)  
 310 elasticities are computed. Specifically, in order to identify the effect on individuals' perceptions,  
 311 due to 1% change in the value of any continuous explanatory variable, the elasticity of the specific  
 312 variable is computed as (Washington et al., 2011):

$$313 \quad E = \left[ 1 - \Phi \left( \frac{\beta_k X_{k,i}}{\sigma} \right) \right] \beta_k X_{k,i} \quad (6)$$

314 In case of indicator variables, and in order to identify the effect on individuals' perceptions  
 315 due to a change from "0" to "1", the pseudo-elasticity is computed as follows (Washington et al.,  
 316 2011):

$$317 \quad E = \Phi \left( \frac{\beta_j X_{j,1}}{\sigma} \mid X_i = 1 \right) - \Phi \left( \frac{\beta_j X_{j,1}}{\sigma} \mid X_i = 0 \right) \quad (7)$$

#### 318 4. ANALYSIS RESULTS

319 To identify the determinants of individuals' perceptions towards the future use of flying  
320 cars, grouped random parameters bivariate probit models are estimated for pairs of benefit-specific  
321 or concern-specific survey responses. The selection of pairs of dependent variables that are  
322 simultaneously modeled is based on two criteria: (i) commonly shared unobserved characteristics  
323 between benefits or concerns, which may imply possible interrelationship between the  
324 corresponding dependent variables; and (ii) the identification of statistically significant error term  
325 correlation between the dependent variables.<sup>5</sup> In total, two grouped random parameters bivariate  
326 probit models are estimated for the benefit-related individuals' expectations; while two grouped  
327 random parameters bivariate probit models are estimated for the concern-related individuals'  
328 expectations. For model estimation, all possible variables and variable interactions were  
329 examined, and the variables that were identified as statistically significant at 0.90 level of  
330 confidence or higher, are included in the model specifications. The magnitude of the estimated  
331 cross-equation correlation coefficients supports the use of the bivariate modeling framework in all  
332 model specifications.

##### 333 *Benefit-specific perceptions*

334 Tables 3 and 4 present the estimation results and (pseudo-)elasticities of the bivariate model  
335 of individuals' expectations about the potential of flying cars to result in lower and more reliable  
336 travel times, respectively. The estimation results and (pseudo-)elasticities of the bivariate model

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<sup>5</sup> Note that multivariate probit models were initially estimated in order to gain further insights regarding the cross-equation correlation of the error terms corresponding to the potential dependent variables of the bivariate models. The results of the multivariate probit models showed that pairs of variables with significant conceptual similarity (e.g., variables reflecting travel time- or interaction-specific perceptions) are indeed associated with strong cross-equation error term correlation. Thus, these pairs of variables were used as dependent variables in the grouped random parameters bivariate probit models.

337 of individuals' expectations regarding lower fuel expenses and lower CO<sub>2</sub> emissions from the  
338 future use of flying cars are presented in Tables 5 and 6, respectively.

339 **Table 3.** Estimation results of the grouped random parameters bivariate probit model of travel  
 340 time-related perceptions

Variable	Lower travel time to destination		More reliable travel time to destination	
	Coeff.	t-stat	Coeff.	t-stat
Constant	1.117	8.97	0.834	9.97
<b>Socio-demographics</b>				
Age indicator (1 if the respondent is older than 45, 0 otherwise)	-	-	0.370	1.9
<i>Standard deviation of parameter distribution</i>	-	-	0.729	2.98
Income indicator (1 if the respondent's annual household income is between \$30,000 and \$50,000, 0 otherwise)	-	-	-0.303	-1.67
Income indicator (1 if the respondent's annual household income is greater than \$75,000, 0 otherwise)	0.354	2.33	-	-
<b>Opinions and Preferences</b>				
Aggressive driving indicator (1 if the respondent thinks that s/he normally drives very aggressively, 0 otherwise)	-0.541	-2.04	-	-
Driving speed indicator (1 if the respondent normally drives faster than 75 mph on an interstate with a 65 mph speed limit and little traffic, 0 otherwise)	0.272	1.07	-	-
<i>Standard deviation of parameter distribution</i>	0.503	2.62	-	-
Driver preference indicator (1 if the respondent is not sure (varies) about driving herself/himself when there are more than two licensed drivers in a vehicle on a trip, 0 otherwise)	-	-	0.282	1.75
<i>Standard deviation of parameter distribution</i>	-	-	0.434	2.9
Annual mileage driven (in 1000 miles)	-0.013	-2.08	-	-
Cross equation correlation	0.747	9.53		
Number of survey collectors	35			
Number of respondents	531			
Log-likelihood at convergence	-417.28			
Log-likelihood at zero	-499.66			
Akaike information criterion (AIC)	860.60			
<b>Aggregate distributional effect of random parameters across the respondents</b>				
	<b>Above zero</b>		<b>Below zero</b>	
Age indicator (1 if the respondent is older than 45, 0 otherwise)	69.42%		30.58%	
Driver preference indicator (1 if the respondent is not sure (varies) about driving herself/himself when there are more than two licensed drivers in a vehicle on a trip, 0 otherwise)	76.53%		23.47%	
Driving speed indicator (1 if the respondent normally drives faster than 75 mph on an interstate with a 65 mph speed limit and little traffic, 0 otherwise)	70.59%		29.41%	

342 **Table 4.** (Pseudo-)elasticities of the explanatory variables included in the model of travel time-  
 343 related perceptions.

Variable	Lower travel time to destination	More reliable travel time to destination
<b>Socio-demographics</b>		
Age indicator (1 if the respondent is older than 45, 0 otherwise)	-	0.084
Income indicator (1 if the respondent's annual household income is between \$30,000 and \$50,000, 0 otherwise)	-	-0.087
Income indicator (1 if the respondent's annual household income is greater than \$75,000, 0 otherwise)	0.073	-
<b>Opinions and Preferences</b>		
Aggressive driving indicator (1 if the respondent thinks that s/he normally drives very aggressively, 0 otherwise)	-0.139	-
Driving speed indicator (1 if the respondent normally drives faster than 75 mph on an interstate with a 65 mph speed limit and little traffic, 0 otherwise)	0.051	-
Driver preference indicator (1 if the respondent is not sure (varies) about driving herself/himself when there are more than two licensed drivers in a vehicle on a trip, 0 otherwise)	-	0.068
Annual mileage driven (in 1000 miles)	-0.0003	-

344

345 **Table 5.** Estimation results of the grouped random parameters bivariate probit model of cost and  
 346 environmental perceptions

Variable	Lower fuel expense		Lower CO <sub>2</sub> emissions	
	Coeff.	t-stat	Coeff.	t-stat
Constant	-0.741	-5.7	-	-
<b>Socio-demographics</b>				
Inverse of square of the age of the respondent	-	-	-222.7	-4.27
Current living area indicator (1 if the respondent lives in city center, 0 otherwise)	0.454	3.27	-	-
Income indicator (1 if the respondent's annual household income is between \$50,000 and \$150,000, 0 otherwise)	-0.214	-1.52	-0.075	-0.65
<i>Standard deviation of parameter distribution</i>	0.535	6.72	0.565	6.63
<b>Opinions and Preferences</b>				
Vehicle safety features indicator (1 if the respondent never owned a car with an advanced safety feature, 0 otherwise)	-	-	-0.197	-1.75
<i>Standard deviation of parameter distribution</i>	-	-	0.553	5.63
Speed limit opinion indicator (1 if the respondent agrees or completely agrees with the statement: "Speed limits on high speed freeways should only be suggestive", 0 otherwise)	0.277	2.35	-	-
Mileage indicator (1 if the respondent annually drives less than 5,000 miles, 0 otherwise)	0.217	1.74	0.305	2.7
Cross equation correlation	0.778	17.86		
Number of survey collectors	35			
Number of respondents	529			
Log-likelihood at convergence	-550.74			
Log-likelihood at zero	-673.43			
Akaike information criterion (AIC)	1,127.5			
<b>Aggregate distributional effect of random parameters across the respondents</b>				
	<b>Above zero</b>		<b>Below zero</b>	
Income indicator (1 if the respondent's annual household income is between \$50,000 and \$150,000, 0 otherwise) [ <i>Lower fuel expenses</i> ]	34.43%		65.57%	
Income indicator (1 if the respondent's annual household income is between \$50,000 and \$150,000, 0 otherwise) [ <i>Lower CO<sub>2</sub> emissions</i> ]	44.70%		55.30%	
Vehicle safety features indicator (1 if the respondent never owned a car with an advanced safety feature, 0 otherwise)	36.07%		63.93%	

347

348

349 **Table 6.** (Pseudo-)elasticities of the explanatory variables included in the model of cost and  
 350 environmental perceptions.

Variable	Lower fuel expense	Lower CO2 emissions
<b>Socio-demographics</b>		
Inverse of square of the age of the respondent	-	-0.001
Current living area indicator (1 if the respondent lives in city center, 0 otherwise)	0.157	-
Income indicator (1 if the respondent's annual household income is between \$50,000 and \$150,000, 0 otherwise)	-0.069	-0.027
<b>Opinions and Preferences</b>		
Vehicle safety features indicator (1 if the respondent never owned a car with emergency automatic braking, lane keeping assist/lane centering, adaptive cruise control, left turn assist, adaptive headlights or blind-spot monitoring, 0 otherwise)	-	-0.072
Speed limit opinion indicator (1 if the respondent agrees or completely agrees with the statement: "Speed limits on high speed freeways should only be suggestive", 0 otherwise)	0.090	-
Mileage indicator (1 if the respondent annually drives less than 5,000 miles, 0 otherwise)	0.070	0.113

351

352 A number of socio-demographic characteristics are found to affect individuals' perceptions  
353 on the future use of flying cars. For example, older individuals are less likely to expect a decrease  
354 of CO<sub>2</sub> emissions with the use of flying cars. The majority (69.42%, as shown in Table 3) of  
355 respondents older than 45 years old acknowledge the potential of flying cars to provide more  
356 reliable travel times; whereas, about one third (30.58%) of respondents older than 45 years old are  
357 less likely to expect benefits in terms of travel time reliability. This finding may be capturing the  
358 perceptions of elderly travelers, who may not be well-aware of the capabilities of emerging  
359 transportation technologies, or may be exaggerating current technical uncertainties relating to the  
360 future operation of flying cars. The income level of individuals' households is another significant  
361 determinant. For example, Table 5 shows that individuals from lower income households are less  
362 likely (by -0.087, as shown by its pseudo-elasticity in Table 4) to anticipate more reliable travel  
363 times from the use of flying cars. In contrast, individuals from medium and high income  
364 households (annual income greater than \$75,000) are more likely (by 0.073, as shown by the  
365 pseudo-elasticities in Table 4) to anticipate lower travel times from the future use of flying cars.  
366 With respect to the cost and environmental benefits of flying cars, individuals from medium or  
367 high income households are found to have heterogeneous perceptions; their majority (65.57% and  
368 55.30%, respectively) are less likely to anticipate lower fuel expenses and lower CO<sub>2</sub> emissions,  
369 respectively, from the use of flying cars. This result may stem either from the common perception  
370 that the in-air operation will require stronger engine power, or from the existence of various  
371 technical specifications regarding the engine characteristics of flying cars (e.g., various flying car  
372 models include electric engine, gasoline-based engine, or hybrid engine). Moreover, individuals  
373 who permanently live in densely populated areas (such as the city center and vicinity) are more  
374 likely (by 0.157, as indicated by the pseudo-elasticities in Table 6) to anticipate lower fuel

375 expenses from the use of flying cars. This finding may be reflecting environmental and energy  
376 benefits of flying cars from their anticipated congestion-free traffic operation, as compared to  
377 highly congested surface transportation of traditional vehicles.

378 As far as the familiarity with advanced transportation technologies is concerned,  
379 individuals who never owned a car with advanced safety features have mixed perceptions with  
380 respect to the expected environmental benefits of flying cars. The reduction of CO<sub>2</sub> emissions due  
381 to the use of flying cars is viewed as a less likely outcome by the majority (63.93%, as shown in  
382 Table 5) of these respondents; whereas for the rest of the respondents (36.07%, as shown in Table  
383 5), this outcome is more likely to occur.

384 Moving to the behavioral and attitudinal determinants, individuals who perceive  
385 themselves as very aggressive drivers are less likely to anticipate reduction of travel times from  
386 the future use of flying cars. On the contrary, expectations for lower travel times vary across  
387 drivers with self-reported speeding behavior (e.g., drivers who normally drive faster than 75 mph  
388 on an interstate with speed limit of 65 mph and little traffic). Notably, for the majority (70.59%,  
389 as shown in Table 3) of these respondents, the self-reported speeding behavior increases the  
390 likelihood of expectations for lower travel times. Such mixed expectations of individuals with  
391 aggressive driving behavior may possibly be attributed to their perceptions of the required time for  
392 the take-off and landing operations of flying cars. For example, some individuals may have  
393 perceived the time requirements of flying cars' take-off and landing similar to those related to  
394 airport operations and conclude that trip durations will include such operational delays.

395 Another source of perceptual variations arises from individuals with varying willingness  
396 to drive in shared trips (e.g., drivers who are not sure about driving themselves when other licensed  
397 drivers are also present in a vehicle). The majority (76.53%, as shown in Table 3) of these

398 individuals are more likely to associate the use of flying cars with more reliable travel times to  
399 destination, while the opposite is observed for the remaining 25.83% of individuals. This subgroup  
400 of drivers may be more susceptible to undesirable driving circumstances (such as, off-peak-hour  
401 congestion, traffic disruptions due to accidents, or workzone presence) that can result in  
402 unexpected travel delays. The potential non-involvement of flying cars in such traffic situations  
403 may be serving as a contributing factor towards the enhancement of the perceived travel time  
404 reliability.

405         Furthermore, individuals who endorse the suggestive role of speed limits are more likely  
406 (by 0.09, as shown by the (pseudo-)elasticities in Table 6) to expect lower fuel-related expenses.  
407 Driving exposure has also influential effect in shaping individuals' expectations about the benefits  
408 of flying cars. Specifically, individuals with greater annual mileage are less likely (by -0.0003, as  
409 shown by the elasticities in Table 4) to expect lower travel times. Similarly, individuals with low  
410 annual mileage (less than 5,000 miles per year) are more likely to expect a decrease in fuel  
411 expenses and CO<sub>2</sub> emissions from the future use of flying cars. Both findings possibly capture the  
412 effect of habitual driving patterns on the individuals' perceptions, since keen car-users may be  
413 more skeptical to the benefits of emerging transportation technologies, as opposed to car-users  
414 with little experience.

415         Focusing on the cross-equation error term correlation, the specific coefficient was found to  
416 be positive in both benefit-specific models. That means the unobserved characteristics captured  
417 by the error terms of the bivariate probit specification have a homogeneous and unidirectional  
418 effect on both model components. In other words, such characteristics either both increase, or  
419 both decrease the likelihood of the benefit-specific perceptions (Pantangi et al., 2019; Fountas et  
420 al., 2019). This finding underscores the conceptual interrelationship between the extent and

421 reliability of travel times, as well as between fuel expenses and CO<sub>2</sub> emissions in the perceptual  
422 mechanism of individuals. For the travel time model, the controlled involvement of flying cars in  
423 the ground transportation traffic may constitute a driving force for the identified interrelationship;  
424 whereas, established perceptions towards the energy demand features of the current commercial  
425 aircrafts may underpin the identified interrelationship between fuel expenses and CO<sub>2</sub> emissions.

426 *Concern-specific perceptions*

427         Tables 7 and 8 present the estimation results and (pseudo-)elasticities of the bivariate model  
428 of individuals' concerns about the interactions of flying cars with other vehicles on the roadway  
429 and interactions with other flying cars or vessels on the airway, respectively. The estimation results  
430 and (pseudo-) elasticities of the bivariate model of individuals' concerns regarding the  
431 performance of flying cars in poor weather (storm, high wind, rain, snow, tec.) and the learning  
432 process associated with the operation of flying cars are presented in Tables 9 and Table 10,  
433 respectively.

434 **Table 7.** Estimation results of the grouped random parameters bivariate probit model of  
 435 individuals' concerns regarding the interactions of flying cars on the roadway and airway

Variable	Interaction with other vehicles on the roadway		Interaction with other flying cars or vessels on the airway	
	Coeff.	t-stat	Coeff.	t-stat
Constant	-	-	0.473	2.6
<b>Socio-demographics</b>				
Gender indicator (1 if the respondent is female, 0 otherwise)	0.572	3.3	0.644	4.22
Square of the age of the respondent	0.0002	3.03	0.0003	2.26
Income indicator (1 if the respondent's annual household income is between \$50,000 and \$150,000, 0 otherwise)	-	-	-0.223	-1.9
<b>Opinions and Preferences</b>				
Vehicle safety features indicator (1 if the respondent never owned a car with an advanced safety feature, 0 otherwise)	-	-	0.235	1.93
Aggressive driving indicator (1 if the respondent thinks that s/he normally drives not aggressively, 0 otherwise)	0.143	1.4	-	-
<i>Standard deviation of parameter distribution</i>	0.244	2.9	-	-
Driving speed indicator (1 if the respondent normally drives faster than 65 mph on an interstate with a 65 mph speed limit and little traffic, 0 otherwise)	0.177	1.65	-	-
Red light reaction indicator (1 if the respondent accelerates and crosses the signal when approaching a traffic signal which is green initially but turns yellow, 0 otherwise)	-	-	-0.291	-1.48
<i>Standard deviation of parameter distribution</i>	-	-	0.267	1.9
Driver preference indicator (1 if the respondent generally prefers to drive herself/himself when there are more than two licensed drivers in a vehicle on a trip, 0 otherwise)	-	-	-0.006	-0.05
<i>Standard deviation of parameter distribution</i>	-	-	0.330	3.65
Accident history indicator (1 if the respondent has had more than one non-severe accidents in the last 5 years, 0 otherwise)	-	-	0.362	1.64
<i>Standard deviation of parameter distribution</i>	-	-	0.833	3.05
Mileage indicator (1 if the respondent annually drives greater than 20,000 miles, 0 otherwise)	0.462	1.85	-	-
Cross equation correlation	0.914	37.77		
Number of survey collectors	35			
Number of respondents	514			
Log-likelihood at convergence	-423.56			
Log-likelihood at zero	-574.62			
Akaike information criterion (AIC)	883.1			

<b>Aggregate distributional effect of random parameters across the respondents</b>		
	<b>Above zero</b>	<b>Below zero</b>
Aggressive driving indicator (1 if the respondent thinks that s/he normally drives not aggressively, 0 otherwise)	72.03%	27.97%
Red light reaction indicator (1 if the respondent accelerates and crosses the signal when approaching a traffic signal which is green initially but turns yellow, 0 otherwise)	13.80%	86.20%
Driver preference indicator (1 if the respondent generally prefers to drive herself/himself when there are more than two licensed drivers in a vehicle on a trip, 0 otherwise)	49.30%	50.70%
Accident history indicator (1 if the respondent has had more than one non-severe accidents in the last 5 years, 0 otherwise)	66.80%	33.20%

437 **Table 8.** (Pseudo-)elasticities of the explanatory variables included in the model of individuals'  
 438 concerns regarding the interactions of flying cars on the roadway and airway

Variable	Interaction with other vehicles on the roadway	Interaction with other flying cars or vessels on the airway
<b>Socio-demographics</b>		
Gender indicator (1 if the respondent is female, 0 otherwise)	0.167	0.150
Square of the age of the respondent	0.0006	0.0005
Income indicator (1 if the respondent's annual household income is between \$50,000 and \$150,000, 0 otherwise)	-	-0.056
<b>Opinions and Preferences</b>		
Vehicle safety features indicator (1 if the respondent never owned a car with emergency automatic braking, lane keeping assist/lane centering, adaptive cruise control, left turn assist, adaptive headlights or blind-spot monitoring, 0 otherwise)	-	0.058
Aggressive driving indicator (1 if the respondent thinks that s/he normally drives not aggressively, 0 otherwise)	0.043	-
Driving speed indicator (1 if the respondent normally drives faster than 65 mph on an interstate with a 65 mph speed limit and little traffic, 0 otherwise)	0.055	-
Red light reaction indicator (1 if the respondent accelerates and crosses the signal when approaching a traffic signal which is green initially but turns yellow, 0 otherwise)	-	-0.078
Driver preference indicator (1 if the respondent generally prefers to drive herself/himself when there are more than two licensed drivers in a vehicle on a trip, 0 otherwise)	-	-0.001
Accident history indicator (1 if the respondent has had more than one non-severe accidents in the last 5 years, 0 otherwise)	-	0.080
Mileage indicator (1 if the respondent annually drives greater than 20,000 miles, 0 otherwise)	0.123	-

440 **Table 9.** Estimation results of the grouped random parameters bivariate probit model of  
 441 individuals' concerns about flying car performance in poor weather and learning to operate a flying  
 442 car

Variable	Flying car performance in poor weather (storm, high wind, rain, snow, etc.)		Learning to operate/use a flying car	
	Coeff.	t-stat	Coeff.	t-stat
Constant	1.68	8.06	0.497	3.88
<b>Socio-demographics</b>				
Inverse of square of the age of the respondent	-293.72	-2.71	-	-
Current living area indicator (1 if the respondent lives in city center, 0 otherwise)	-	-	0.397	2.2
Income indicator (1 if the respondent's annual household income is greater than \$75,000, 0 otherwise)	-	-	0.016	0.12
<i>Standard deviation of parameter distribution</i>	-	-	0.284	3.54
<b>Opinions and Preferences</b>				
Speed limit opinion indicator (1 if the respondent disagrees or completely disagrees with the statement: "Speed limits on high speed freeways should only be suggestive", 0 otherwise)	-0.297	-1.87	-0.297	-2
Driver preference indicator (1 if the respondent is not sure (varies) about driving herself/himself when there are more than two licensed drivers in a vehicle on a trip, 0 otherwise)	0.344	1.81	-	-
Accident history indicator (1 if the respondent has had at least one non-severe or severe accident in the last 5 years, 0 otherwise)	-	-	-0.001	-0.01
<i>Standard deviation of parameter distribution</i>	-	-	0.213	2.25
Cross equation correlation	0.641	8.21		
Number of survey collectors	35			
Number of respondents	550			
Log-likelihood at convergence	-502.57			
Log-likelihood at zero	-572.65			
Akaike information criterion (AIC)	1029.1			
<b>Aggregate distributional effect of random parameters across the respondents</b>				
	<b>Above zero</b>		<b>Below zero</b>	
Income indicator (1 if the respondent's annual household income is greater than \$75,000, 0 otherwise)	52.26%		47.74%	
Accident history indicator (1 if the respondent has had at least one non-severe or severe accident in the last 5 years, 0 otherwise)	49.75%		50.25%	

444 **Table 10.** (Pseudo-)elasticities of the explanatory variables included in the model of individuals'  
 445 concerns about flying car performance in poor weather and learning to operate a flying car

Variable	Flying car performance in poor weather (storm, high wind, rain, snow, etc.)	Learning to operate/use a flying car
<b>Socio-demographics</b>		
Inverse of square of the age of the respondent	-0.001	-
Current living area indicator (1 if the respondent lives in city center, 0 otherwise)	-	0.130
Income indicator (1 if the respondent's annual household income is greater than \$75,000, 0 otherwise)	-	0.006
<b>Opinions and Preferences</b>		
Speed limit opinion indicator (1 if the respondent disagrees or completely disagrees with the statement: "Speed limits on high speed freeways should only be suggestive", 0 otherwise)	-0.060	-0.108
Driver preference indicator (1 if the respondent is not sure (varies) about driving herself/himself when there are more than two licensed drivers in a vehicle on a trip, 0 otherwise)	0.059	-
Accident history indicator (1 if the respondent has had at least one non-severe or severe accident in the last 5 years, 0 otherwise)	-	-0.0005

446

447 A number of sociodemographic characteristics are found to affect individuals' concern-  
 448 specific perceptions. Table 7 shows that the interactions of flying cars with roadway vehicles and  
 449 other flying cars or air vessels constitute major sources of concern for older individuals. In  
 450 contrast, Table 9 shows that younger individuals are less likely to be concerned with the flying car  
 451 performance during poor weather conditions. Both findings possibly capture the more  
 452 conservative perspectives of older individuals towards the innovative, yet largely unknown  
 453 capabilities of flying cars. In a similar manner, female respondents are overall more concerned  
 454 about the implications from the interactions of flying cars with roadway vehicles as well as from  
 455 the interactions with other flying cars or air vessels. Interestingly, the specific variable (female

456 respondent indicator) increases the likelihood of concerns arising from the aforementioned  
457 interactions, by 0.167 and 0.15, respectively (as shown by the pseudo-elasticities in Table 8). Such  
458 attitudinal pattern of females is in line with previous findings relating to their perceptions of  
459 automated transportation technologies (see also Schoettle and Sivak, 2014) and possibly reflects  
460 their higher level of cautiousness against the implications of advanced transportation technologies.  
461 The income level of individuals' households constitutes another significant determinant. For  
462 example, Table 7 shows that individuals from medium- or high-income households (annual  
463 income from \$50,000 to \$150,000) are less likely to be concerned about the interaction of flying  
464 cars with other in-air vessels, whereas 52.26% of the respondents from high income households  
465 (annual income greater than \$75,000) consider the learning process associated with the flying car  
466 operation as a more likely source of concern. Overall, likely significant experience of medium-  
467 and high-income individuals with air trips as well as potential perceptual similarities between the  
468 flying cars and the conventional airplanes may affect their level of concern against various flying  
469 car operations.

470 Moving to the behavioral and attitudinal determinants of individuals' concerns, the  
471 accident history is found to result in mixed perceptions towards the in-air interactions and the  
472 learning process of the flying car operation. The majority (66.80%, as shown in Table 7) of  
473 respondents who were involved in more-than-one non-severe accidents over the last 5 years are  
474 more likely to be concerned about the in-air interactions of flying cars; whereas, the remaining one  
475 third (33.20%) of respondents are less likely to be concerned about the in-air interactions of flying  
476 cars. Learning of flying car operations is found to bifurcate the perceptions of individuals with at  
477 least one, non-severe or severe, accident over the last 5 years, with almost half of these individuals  
478 being more likely to be concerned (49.75%, as shown in Table 9). Intuitively, the involvement of

479 individuals in accidents with conventional vehicles may increase their level of cautiousness against  
480 various possible causes of flying car accidents, such as the interactions with other vessels or the  
481 inadequate knowledge of flying car operations. The latter may also affect the perceptions of  
482 individuals who are unfamiliar with advanced safety features; the non-ownership of a vehicle with  
483 such features increases (by 0.058, as shown by the pseudo-elasticities in Table 8) the likelihood of  
484 concerns stemming from the in-air interaction of flying cars.

485         The self-reported non-aggressive driving behavior of individuals is found to  
486 heterogeneously influence perceptions towards the on-ground interactions of flying cars. The vast  
487 majority (72.03%, as shown in Table 7) of respondents who perceive their driving behavior as  
488 non-aggressive are more likely to be concerned about the implications from the interactions of  
489 flying cars with other vehicles in the ground transportation network; while the opposite is observed  
490 for the remaining 27.97% of the respondents. Greater degree of cautiousness during the driving  
491 task, which is habitually exercised by non-aggressive drivers (Paleti et al., 2010), may enhance  
492 their tendency for low-risk ground interactions of flying cars. With respect to the effect of specific  
493 driving behavior patterns, speeding behavior (for example, driving with speed greater than the  
494 speed limit on an interstate highway) is found to increase the likelihood of concern (by 0.055, as  
495 shown in Table 8) associated with the on-ground interactions of flying cars. In contrast, the  
496 speeding behavior in the vicinity of a traffic signal (as exhibited by drivers who accelerate and  
497 cross the traffic signal when the traffic signal turns from green to yellow) has mixed effect on  
498 individuals' concerns; the vast majority (86.2%, as shown in Table 7) of these respondents are less  
499 likely to be concerned about the in-air interactions of flying cars. Due to their risk-taking behavior,  
500 these individuals may not consider the implications of the in-air interactions as possible issues that  
501 can disrupt the unobstructed navigation of flying cars.

502 Furthermore, individuals with high driving confidence – as indicated by their willingness  
503 to drive themselves even in the presence of other licensed drivers – are associated with mixed  
504 perceptions of the in-air interactions of flying cars, with 50.7% (as shown in Table 7) of these  
505 individuals being less likely to be concerned about the implications of such interactions. In  
506 opposite, the variable reflecting varying willingness of individuals to undertake the driving task in  
507 the presence of other licensed drivers increases (by 0.059, as shown by the pseudo-elasticities in  
508 Table 10) the likelihood of concerns arising from the flying car performance during poor weather.  
509 Especially for drivers with limited driving familiarity, the inclement weather constitutes a major  
510 cause of driving discomfort and driving errors (Ahmed and Ghasemzadeh, 2018), which may also  
511 result in concerns about the operation of flying cars under such conditions. In similar fashion,  
512 experienced drivers (whose annual mileage exceeds 20,000 miles) are more concerned about the  
513 interactions of flying cars with other vehicles on the roadway network.

514 With respect to the impact of attitudinal characteristics, individuals with unfavorable  
515 opinions towards the suggestive enforcement of speed limits are less likely to be concerned about  
516 the flying car performance in inclement weather as well as about the learning process that may be  
517 required for the operation of flying cars. This group of individuals may consider the behavioral  
518 variations under various traffic conditions as major risk component for conventional vehicles as  
519 well as for flying cars. In this perceptual context, the automated capabilities of flying cars may  
520 restrain the exposed risk of individuals during the on-ground or in-air operation.

521 The cross-equation error term correlation was consistently found positive in both concern-  
522 specific models, thus implying the homogeneous effect of the captured unobserved characteristics  
523 on the dependent variables. The interactions on the ground and in the air are, in fact, conceptually  
524 interrelated, with the cross-equation error correlation possibly capturing individuals' similar

525 expectations regarding the safety performance of flying cars in the surface and air transportation  
526 networks. Such perceived safety considerations, in conjunction with the perceived navigation  
527 comfort and the infrastructure-related uncertainties, may interact with individuals' concerns about  
528 the performance of flying cars in inclement weather, and about learning to operate a flying car.  
529 The interdependence of weather, safety, and operational barriers have been also highlighted in the  
530 recent report of NASA on the potential market of Urban Air Mobility (NASA, 2018).

## 531 5. SUMMARY AND CONCLUSIONS

532           The innovative features of flying cars – arising from their hybrid operation in the air and  
533 on the ground transportation networks – differentiate them significantly from the conventional  
534 vehicles, as well as from the emerging autonomous vehicles, especially in the context of  
535 individuals' perceptions. The limited awareness regarding their capabilities and differences from  
536 other urban mobility systems may affect the perceptual patterns towards potential advantages or  
537 drawbacks of flying cars. This study seeks to shed more light on individuals' perceptions on the  
538 benefits and concerns from the future use of flying cars, which may potentially have a critical  
539 effect on their adoption by the commuting population, and on their establishment in the traffic  
540 fleet. Using data collected from an online survey, the fundamental components of public  
541 perception were identified, in terms of benefits and concerns arising from various travel time,  
542 environmental, cost or operational implications of flying cars. Even though the survey results can  
543 provide preliminary insights into the current expectations of individuals, the long-term deployment  
544 of flying cars is anticipated to be highly dependent on the personal, behavioral and attitudinal  
545 factors that shape public perceptions. To identify these determinants, the survey-based data were  
546 statistically analyzed through the estimation of grouped random parameters bivariate probit  
547 models. Such models allow simultaneous modeling of conceptually similar benefits or concerns  
548 and account for various misspecification issues stemming from the highly heterogeneous nature of  
549 the survey data.

550           The findings of the statistical analysis showed that various socio-demographic, behavioral,  
551 and attitudinal attributes affect individuals' perceptions towards the benefits and concerns from  
552 the future use of flying cars. Overall, the majority of older individuals, individuals with varying  
553 willingness to drive, and individuals with high household annual income were found more likely

554 to expect lower or more reliable travel times upon the introduction of flying cars. Individuals who  
555 live in densely populated urban districts and individuals who travel extensively were found more  
556 likely to anticipate a decrease in the fuel expenses after the introduction of flying cars. In contrast,  
557 individuals from medium- or high-income households, and individuals unfamiliar with advanced  
558 vehicle features were found less likely to expect environmental benefits from the introduction of  
559 flying cars.

560           With regards to individuals' concerns, the interactions of flying cars with other vehicles on  
561 the ground transportation networks were identified as a major source of concern for women, older  
562 individuals, non-aggressive drivers, and individuals who travel extensively. Similarly, women,  
563 older individuals, and individuals with notable accident history were more likely to be concerned  
564 about interactions involving other flying cars or vessels in the airway. Drivers with varying  
565 willingness to drive were more concerned about flying cars' performance in inclement weather.  
566 Finally, learning how to operate a flying car was found to be the least concerning implication;  
567 individuals located in densely populated areas, individuals with high annual income, and  
568 individuals with notable accident history were more likely to be concerned about this operational  
569 element.

570           The findings of the statistical analysis can provide significant insights on the potential of  
571 flying cars to attract public interest, as well as into the operational challenges that may act as  
572 potential barriers for their successful penetration into the traffic fleet. Understanding the  
573 determinants of individuals' perceptions can assist policymakers, researchers, manufacturing  
574 companies, and regulators in the identification of target groups, for which policy actions should  
575 be undertaken. In this context, older individuals, individuals with limited knowledge or experience  
576 with advanced transportation systems, or individuals with notable accident history, may all

577 constitute focus groups whose perceptions towards the implications of flying cars need to be  
578 investigated in depth. To increase the awareness of such focus groups about the capabilities of  
579 flying cars, media campaigns, training sessions, or targeted demonstrations of flying car operations  
580 can be carefully designed and implemented.

581         The outcomes of this study can be blended with preliminary findings from recent endeavors  
582 of manufacturing or governmental entities (e.g., NASA, 2018; Airbus, 2019) focusing on policy  
583 actions to be undertaken, in order to address the establishment constraints of flying cars. In this  
584 context, future policy interventions may aim at raising public awareness about the automated  
585 features of flying cars – in both ground and air operations – as well as on their minimal facility  
586 requirements for take-off and landing operations. Such comparative advantages may further attract  
587 the interest of population groups with an inclination towards short and reliable travel times.  
588 Increased awareness about the monitoring and management of undesirable circumstances on the  
589 ground and in the air (e.g., traffic conflicts, on-ground and in-air vehicle interactions, system  
590 failure, navigation during adverse weather conditions) may also contribute to the resolution of  
591 concerns originating from conservative drivers or individuals with previous accident experience.

592         It should be noted that the current public perceptions, as outlined in this study, are  
593 influenced by the public's limited awareness and absence of previous experience with flying cars.  
594 As individuals become more informed about flying cars and essentially experience flying  
595 operations, their attitudinal perspectives will possibly change. For instance, if the introduction of  
596 flying cars bears reliable, safe, cost- and environmentally-effective trips, public perceptions may  
597 shift towards a more favorable standpoint. On the contrary, possible occurrence of undesirable  
598 incidents (e.g., accidents, system failures, excessive user's cost) may adversely affect individuals'  
599 perceptions and bring the implementation of flying cars to a halt. This paper should thus be

600 regarded as an empirical, yet introductory step towards understanding public perceptions about the  
601 future use of flying cars, especially since the findings may be subject to temporal instability arising  
602 from the future growth patterns of the flying car market.

603

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